

# **Energy Management solutions**

**Enabling the energy transition** 





## **RETHING**



Innovative IIoT solutions provider that help businesses Monitor,
Manage & Maintain Assets and Operations efficiently

What we do

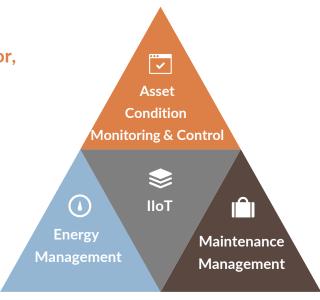


Provide IIoT data centric solution and ecosystems



Target Markets

Smart Buildings Smart Manufacturing Smart Cities



**Asset Management 4.0** 





**Deloitte.** 













The energy efficiency solutions



# The smart energy management challenges

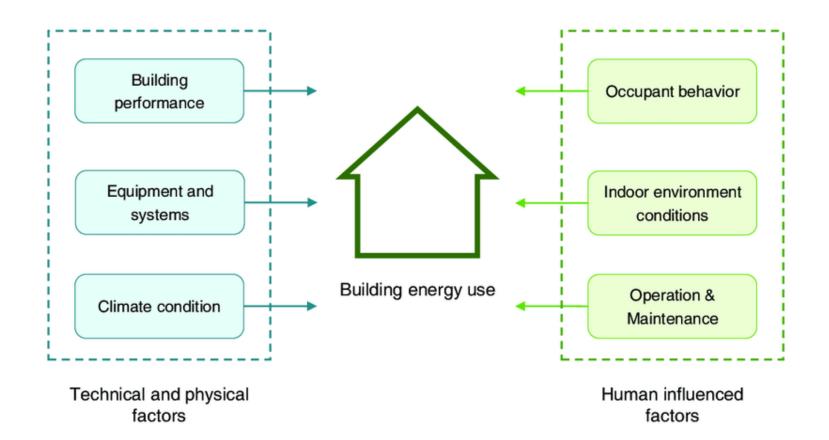
- You can't manage what you can't measure and control
- It is difficult to collect reliable energy data efficiently
- It is difficult to monitor and control the key energy consumers and influencing factors
- Faulty timers, wrong settings, and poorly maintained equipment cause problems
- Its difficult to justify energy retrofits investment projects
- Energy reporting consumes too much of business valuable time
- Undesirable occupant behaviour impacts your building's energy consumption
- Prove certification compliance (i.e ISO 50001)







# The influencing factors affecting energy consumption

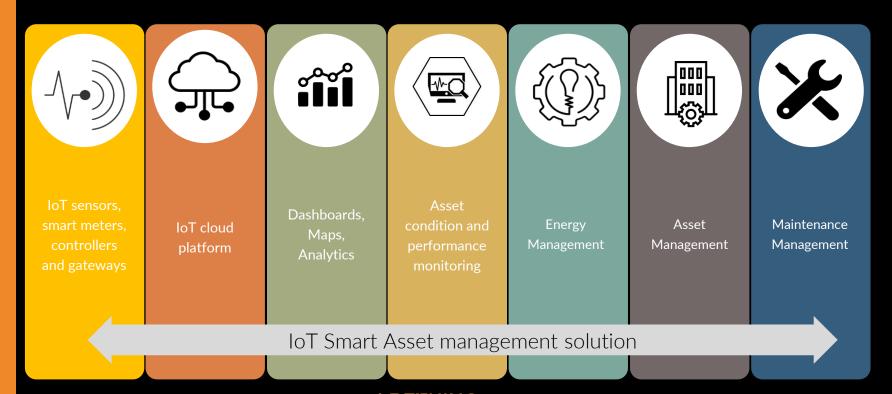




# RETHING CYNERGY ENERGY & ASSET MANAGER

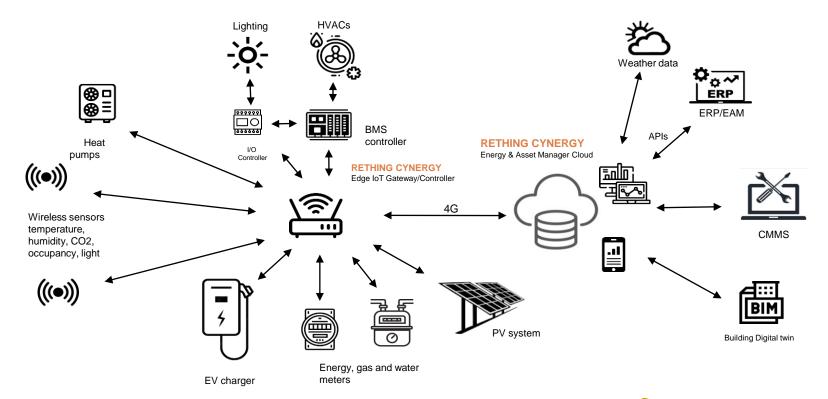


# The solution: RETHING Energy & Asset Management



# **RETHING CYNERGY** Energy & Asset Manager

High Level overview







## What we offer

Energy & asset performance management

HVACs Fault Detection & Diagnostics Predictive
Maintenance
& Continuous
Improvement

Energy efficiency

- Energy performance KPIs reporting
- Asset performance KPIs
- Real time Interactive Dashboards
- User Role based access
- Interactive Maps
- BI tools
- Indoor Air quality KPIs

- Real time HVAC, AHU conditions monitoring
- Real Time Performance
  Analysis
- Alarm management
- Real time alerting and notifications
- Integration with CMMS

- Automate maintenance work orders
- Maximized maintenance team utilization
- Condition based and predictive maintenance plans to minimize downtime
- Control spare parts

- Air quality wireless sensors for environmental indoor outdoor conditions monitoring
- Energy optimization via
  Automated controlling of
  lighting, HVAC and AHU units,
  EV Chargers
- Improve indoor environmental conditions via ventilation optimization

Energy efficiency & Asset Management



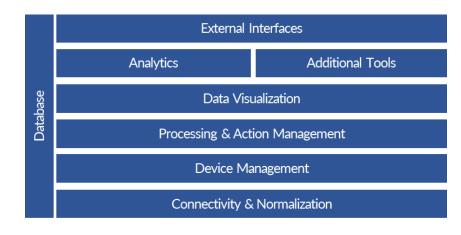


# RETHING CYNERGY BEMS Cloud platform



## RETHING CYNREGY CLOUD PLATFORM

- Scalable, secure cloud architecture
- Multi device protocol support
- Al Real-time Processing & Action management
- APIs and gateways
- Advanced role-based access model
- User friendly and modern UI
- GIS
- BI Analytics









# RETHING CYNERGY Edge IoT Gateway



# RETHING CYNERGY Edge IoT gateway

Wireless controller and gateway



# The RETHING Industrial IoT controller and gateway

- Local processing and action management
- Secure communications to IoT
- ML algorithms for anomaly detection
- 10 I/O's optoisolated configurable ports
- Inputs 3.3-24 Vdc (10 Hz) / 220 AC
- Outputs 5-24 Vdc 0.3A
- Power supply voltage 12-24V
- LORAWAN & Zigbee
- Bluetooth/BLE 1
- Ethernet Port

- RS485
- TCP IP
- Modbus TCP
- Modbus RTU
- EN61010-1 | EN61010-2-201 | EN61131-2:2007(Clause 8: Zone A/B EMC and clause 11:LVD) | EN61000-6-4:2007 + A1 2011 (Emissions) | EN 61000-6-2:2005 (Immunity)
- UL: STD 61010-2-201 and UL STD 61010-1 | Certified to CSA Std. C22.2 No. 61010-1 | Certified to CSA Std. C22.2 No.61010-2-201 | 5016476









# Energy efficiency solutions



# Energy efficiency & Asset Management features

- Energy performance management analytics
- Asset management
- Energy zones setup
- Rules, Alerts & Notifications
- API integrations with third party systems
- Multiple user profiles
- Remote HVAC and Lighting controls
- Indoor air quality monitoring
- Energy consumption forecasting
- Scheduled actions and reports
- Floor plans
- ISO50001, ISO50002 and ISO50006 certified







# **Smart Metering**

- MID B&D Approved 0120/SGS0150
- Single Phase (1P2W) or Three Phase (3P4W)
- Multifunction Meter (16 different parameters)
- CT Operated (1A or 5A secondary settable)
- RS485 Modbus RTU and LORAWAN
- Dual Pulse Outputs built-in
- 4-DIN Module
- Digital Backlit Display
- Touch Screen Buttons







# Indoor Air quality monitoring

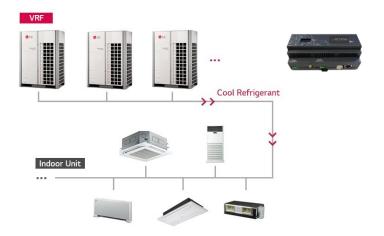
- Wireless Indoor Air quality sensors
- Long life battery > 7 years
- Balance of energy efficiency and indoor air quality
- Integrated with the local building gateway controller
- Real time dashboards and KPIs
- Alerts and notifications







# HVAC control and monitoring



- HVAC and AHU Remote control and monitoring
- Smart controls for Energy efficiency
- Cross brand and cross site support
- Real time alerts for malfunctions
- Advanced diagnostics
- Predictive maintenance





# Lighting control



- Wireless lighting control
- DALI
- Dimming and on off
- Light and occupancy sensors
- Integrated with the local gateway





# EV charging load control and remote monitoring

- Robust local and secure supervision
- Chargers Vendor agnostic
- Integration with facility access cards for usage authorisation
- Remote monitoring via IoT platform in case of multiple locations
- Advanced business intelligent analytics
- Alerts and notifications
- Easy integration with enterprise applications
- Integration with Maintenance management platform for maintenance process optimisation
- Ability to throttle CP connector power and current
- Status information for each of the CP connectors
- Transaction authorization black & white lists
- Transaction log showing consumption data
- Remote CP reset/restart ability
- Ability to change most of the CP configuration parameters
- Ability to enable/disable/unlock any CP connector
- Meter values for each of the CP connectors

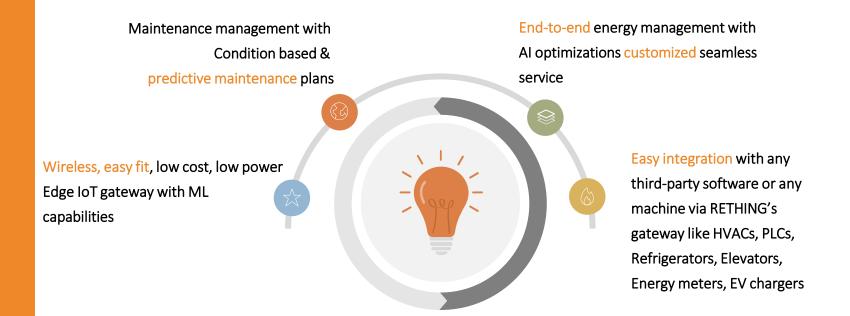




Charge Points (CPs)



## Our competitive advantage



ISO 50001 Certified End-to-end solution for Energy Efficiency





## The Business model

#### Key business partnerships

- Facility Managers
- ESCOs
- Construction companies
- System Integrators
- MNOs

## **Target Customer Segments**

### **Smart buildings**

- Hotels
- Office buildings
- Government buildings
- Retail stores

#### Manufacturing

- Factories
- Other production units
- Logistics

#### **Smart Cities**

- Water management
- Infrastructure Energy efficiency
- Waste management
- Street Lighting automations

#### **Revenue Streams**

#### Up front fees

- Professional Services
- HW

## Recurrent monthly fees

- Platform license fee
- Per User, per asset and/or Data Point

#### **Cost Elements**

- 3<sup>rd</sup> party S/W and H/W components
- Application cloud hosting
- Employee cost
- Marketing and sales costs
- Operating costs





## **Solution** benefits



Analytics, ML



IoT platform



Sensors





10-20%	Mngt &	Maintenance	
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Maximize Uptime ✓





# Case study: Deloitte HQ building

## **Project targets**

- Reduce energy consumption
- Improve air quality and comfort
- Optimize facility management
- Monitor operations in real time
- Detect faults to reduce downtime

## **Project technical details**

- 192 wireless air quality sensors
- 25 energy meters
- 6 water meters
- 20 Lighting control points

### **HVAC** monitoring and control points

- 11 Trane
- 145 VRV Daikin
- 20 VRV LG
- 16 VAM Daikin

## Energy savings

· %RETHING



6 floors, 7500 m<sup>2</sup>







## GEORGE SANIDAS

CEC

george.sanidas@globalesco.com | +30 6980 90 4949 www.globalesco.com | www.sustainable-agriculture.gr

## GEORGE SANIDAS

CEO

george.sanidas@biocharhellas.com | +30 6980 90 4949 www.biocharhellas.com